

Dear Valued Customer,

Welcome to Hapag-Lloyd

We have prepared this file for you, which contains information about all processes related to your shipments.

The Hapag-Lloyd Online Business Suite is a fully featured platform that helps you to manage your shipping process seamlessly online. The updated design and new navigation make shipping easier for you than ever before. Integrate our web and mobile solutions into your daily business now – and make shipping more convenient for you!

You can find more information on each step of the shipping process below and discover the new way of doing business online with Hapag-Lloyd. If you want to directly access any web and mobile solution, you can easily do this via the new menu on the left.

For all your questions and requests, you can reach us by calling **+20 3 4885400** or by sending your emails to **Egypt@service.hlag.com** where you specify your bill of lading/reservation number in the subject line or the body of the mail.

You can easily perform all your transactions such as getting a price quote, checking the ship schedule, submit a booking, and entering shipping instructions on our website www.hapag-lloyd.com or our "Hapag Lloyd" mobile application.





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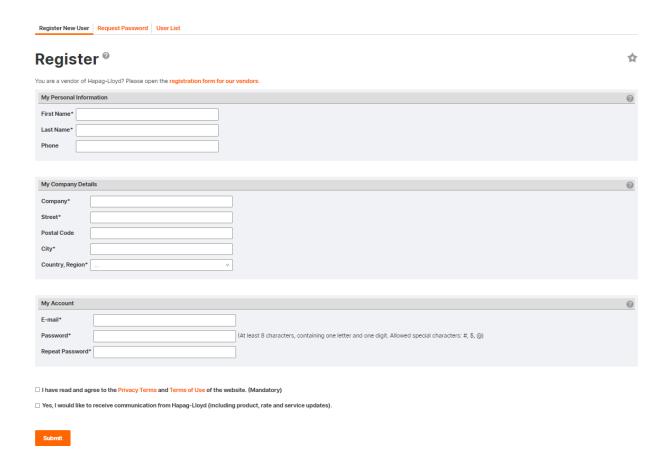
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How to create account on HL website?

You can create your business account easily on our website www.hapag-lloyd.com then you have to provide your commercial registry and tax ID card in order to verify your account and to be linked to your sales representative.

https://www.hapag-lloyd.com/en/online-business/my-account/register-new-user.html



For all your questions and requests regarding the register processes you can reach us on our phone number or by sending e-mail to the address below.

of your export shipments, you can also reach us in writing, by sending an e-mail to the address below, stating your bill of lading/reservation number in the subject line or body of the mail.

Phone: 03 4885400

E-mail: Egypt@service.hlag.com



How can I get a quotation?

In today's world, speed is the most important factor for supply chain management. With the "Quick Quotes Beta" we have prepared for our valued customers as Hapag-Lloyd, prevent all unnecessary waste of time in the quotation process.

In a very short time, you can easily get your price quote with just one click and create your bookings wherever and whenever.

Click this link to get your price offer without wasting any time!

https://solutions.hapag-lloyd.com/quick-quotes/#/



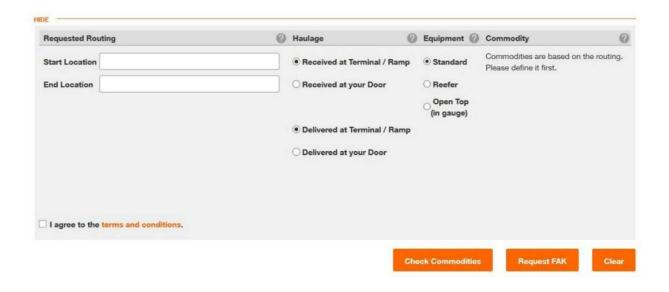
Quick Quotes - Instant quotes anytime, anywhere

In less than 30 seconds, you can access your 24/7 price offers with just one click. With the detailed information in our price offers, you can easily receive your price quotation requests without encountering any surprise costs. You can easily organize your shipments with the price offer you receive, by getting a price offer as door or port delivery/receipt, according to the transportation mode you want, among more than 600 ports, in accordance with the needs of your shipments.



Quick Quotes Beta Usage Advantages

- No more waiting: a quote in less than 30 seconds.
- 24/7 availability, Hapag-Lloyd Mobile App. You can get a price quote wherever you are with
- With a single click, you can create a reservation based on a quote.
- Possibility of quotation for standard, refrigerated and open top (without overflow) containers.
- Easily find quotes for more than 120 services among 600 ports worldwide.
- Possibility of quotation for door-to-door shipments.
- Possibility to save your quote and send it by e-mail
- Get quotes for up to 10 different port combinations at the same time to have more flexibility in your planning
- Enjoy scheduling your shipments more reliably and easily with the option to request a quote for your shipments, which are organized for the time period after the validity date of your existing contracts.



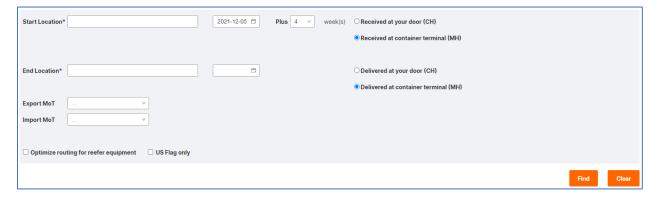
You can contact our sales department for all your questions and requests about "Quick Quotes Beta" and your price offers. You can reach the contact details of our sales department by clicking this link. For your questions about the acceptance of the shipments, if you send an e-mail to the same contact details, specifying the details such as the goods type, GTIP number, destination and exit countries.



How can I access the weekly ship schedule?

With the "Interactive Schedule", you can access the details of the ship schedule customized to your needs in just seconds. You can go to our "Interactive Schedule" page by clicking the link below.

https://www.hapag-lloyd.com/en/online-business/schedule/interactive-schedule/interactive-schedule-solution.html



Interactive Schedule

After selecting the transportation modes to be used in the countries of origin and destination, on the page that opens, the names of the starting and destination points must be specified, and if the preliminary and/or final transportation organization will be made by us, the transportation mode (land, train, barge, combined transportation) that is desired to be organized by us must be selected separately. After choosing how many weeks you want to see the ship schedule from which date, you can easily access the ship schedule details within seconds by pressing the "Find" button.

By logging into our website as a member, you can ensure that the ship schedule details you view are sent to you regularly or sent to the email address/fax number you specify.



How can I create a Booking?

In order to use the Web Booking application, a member login to the Hapag-Lloyd website is required. If you are not yet a member, you must first create a membership registration then follow the below link for booking request.

https://www.hapag-lloyd.com/en/online-business/book/new-booking-solution.html

Booking

Hapag-Lloyd's web solution for booking enhances your entire booking process. It's easy to handle, available around the clock, and provides high data quality for your bookings.

Start your **booking request** with one click and the tool guides you through the process in just a few steps: from contract/quotation data via the routing including schedule, cargo, and equipment, and finally to a review section to manage all your bookings in one place.

Your Benefits







24/7 Availability

Access the booking solution anytime and anywhere.

Easy Handling

Make your booking in just a few steps.

High Data Quality

Data verification prior to submission supports higher data quality and fast process time.

Book now →

Create a new booking with our wizard in just a few steps to completion, In addition, a valid contract/quote number is required to create a reservation. If you need help with a quote or contract, you can contact our sales department.

As you can see in the image on the previous page, the necessary steps for the booking must be followed in order and the information must be sent to us. After all the necessary information is entered and the reservation is sent for confirmation, your request will be examined and the necessary feedback will be given to you. Your previous updates are recorded at each step, and you can leave a reservation creation process unfinished and continue the remaining process later and send your reservation request to us. By creating a draft reservation for your recurring shipments, you can send us your reservations without having to re-enter the same details for your next shipments.

You can view how you can create a reservation step by step through the user guide we have created for you. You can also view how you can create a reservation by watching the video published on the Hapag-Lloyd You Tube page.

https://www.youtube.com/watch?v=vvy0x4V86kY

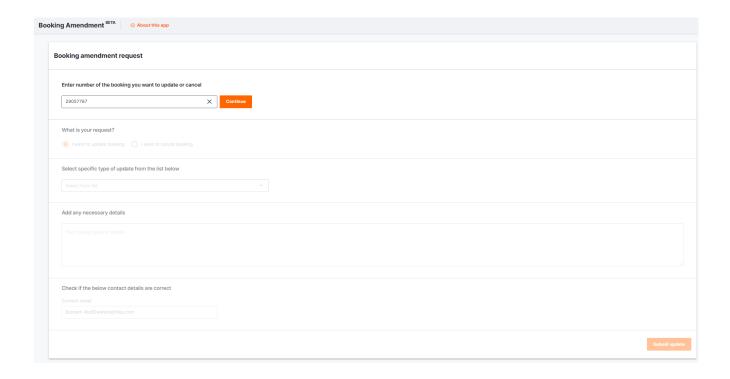


How can I submit online booking amendments/cancelation?

You can easily send us all your change and cancellation requests for your existing reservations via the "Booking Amendment" platform, and in this way, you can ensure that your change/cancellation requests are processed very quickly. In order to avoid delays in your transactions, your change/cancellation requests should only be sent to us via "Booking Amendment", and no separate emails should be sent to us for reservation change/cancellation requests. The correction/cancellation requests you have passed will be checked by our relevant team, and the necessary information will be provided under the case number sent to you after the form is filled, based on the suitability of the requested change.



You can view how you can easily send us your reservation change/cancellation requests through the "Booking Amendment" platform on our website, in the user guide we have prepared for you.



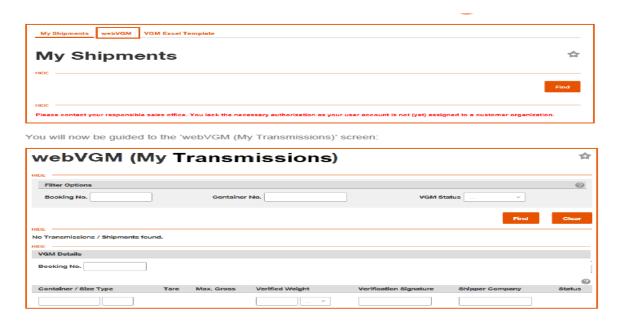


How can I submit VGM?

From our web page click on online business suite, then select VGM from documentation drop list.



Web VGM allows you to submit the VGM details under your user account for up to five containers at a time. You can submit your VGM data once all mandatory details are entered. Mandatory details are: 'Booking Number', 'Container Number', 'Verified Weight', 'Weight Unit', 'Verification Signature' and the 'Shipper Company'. By pressing 'Validate Containers' it will be verified if the container- and booking no. is known to us and if the VGM is in line with the maximal allowed gross container weight limits. In addition the system will display the tare weight and the maximal allowed gross weight of the container. If all is ok, please click the 'Save' button (see below picture) to send VGM. You will then get the status 'SENT'.





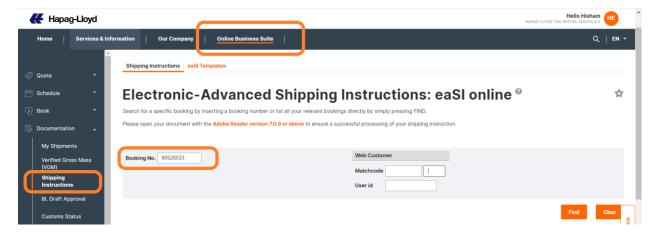
To clear the VGM Details screen, click 'Blank Entry'. If you want to submit more than 5 containers per shipment, click the button.



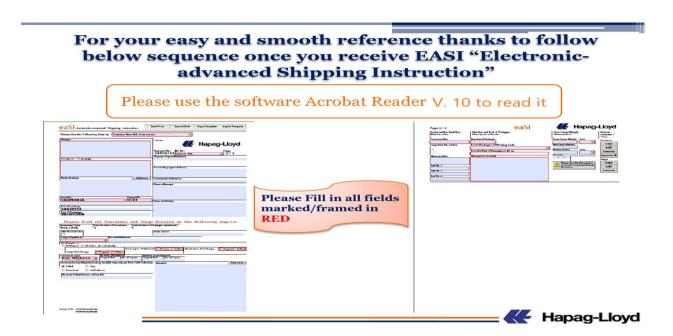


How can I submit shipping instruction/correction/approval?

From our web page click on online business suite, then select shipping instruction from documentation drop list, and insert booking number to find and download final shipping instruction form.



https://www.hapag-lloyd.com/en/online-business/documentation/shipping-instructions/shipping-instruction-online.html





After fulfilling all necessary fields of shipping instruction, please click on send form on top of EASI-file

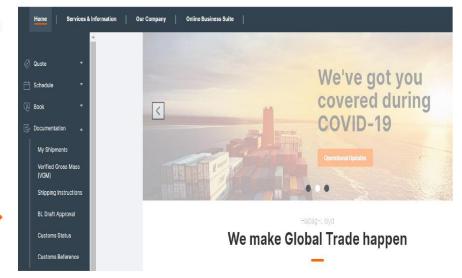


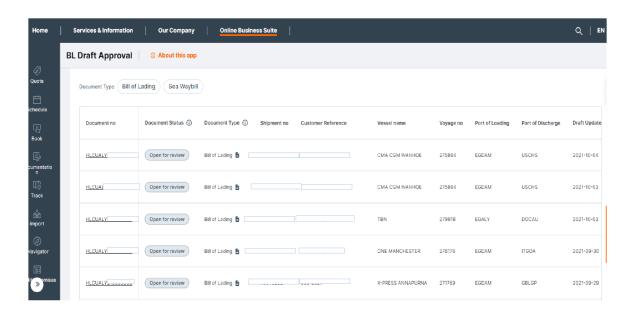
now a link in the draft notification e-mail leading to the web BL Draft Approval solution Use our web solution and approve your BL Drafts much faster and easier than before. Try it out with your document right here and now: https://www.hlag.cloud/bl-draft-approval/#/bldraft/HLCUHAM200200025/ Not sure what this is about? Learn more about BL Draft Approval here: https://wwwtest.hlcl.com/en/landingpage/bl-draft-approval.html Or continue using attached PDF version of your BL/SWB DRAFT Attached you receive the following BL/SWB DRAFT as PDF:



How to approve BL or submit amendment for BL?

Directly log into the <u>BL Draft</u> Approval web solution.

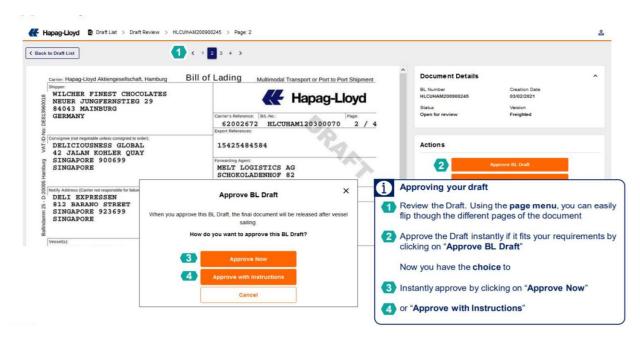


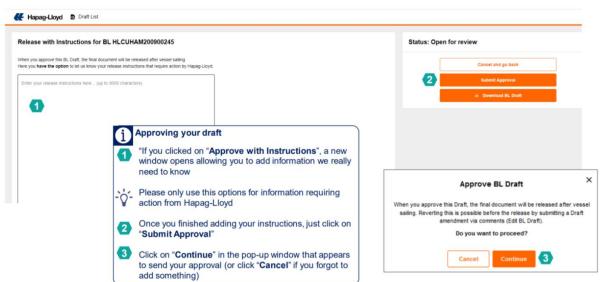




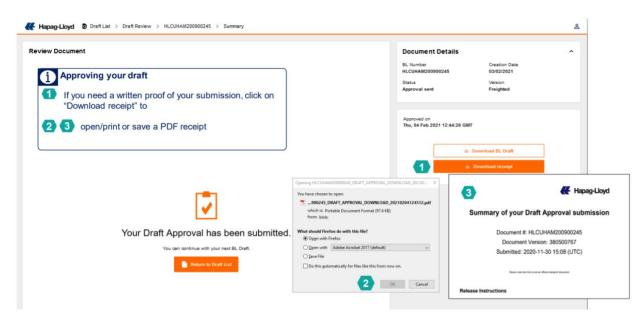


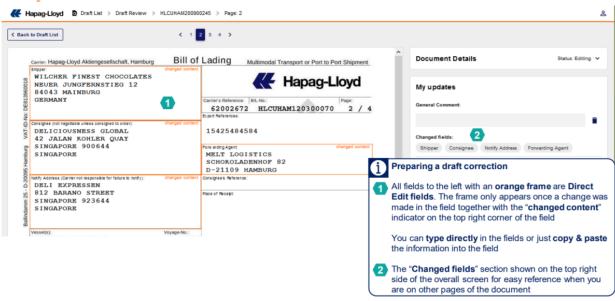




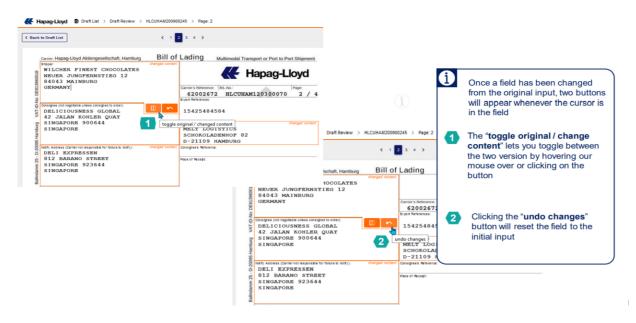


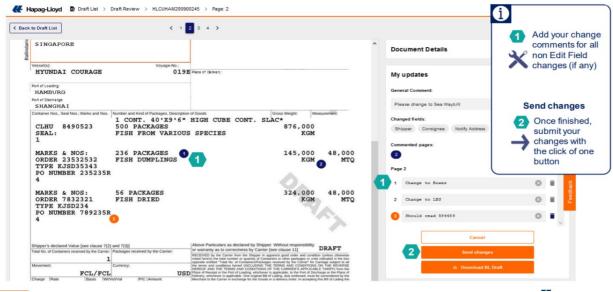




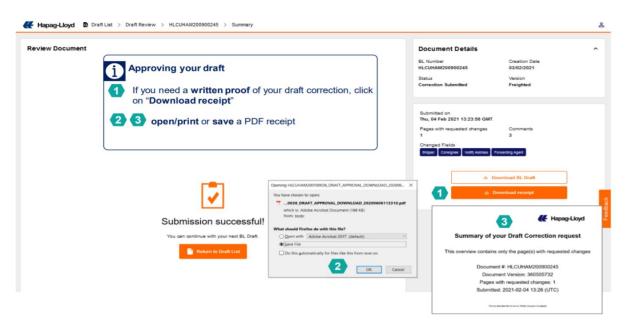














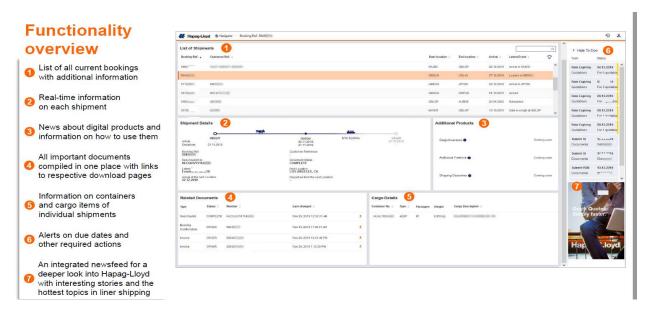
What information can I access via Hapag-Lloyd Navigator?

From our web page click on online business suite, then select Navigator.



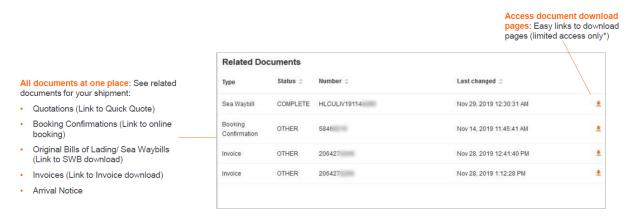
How to download necessary documents (BL draft + invoices) from website

Through our competitive tool (Navigator), You can check and get access for all below details





By select shipment from shipment list, you can See and get access to all important documents for this shipment in bottom left section of related documents.

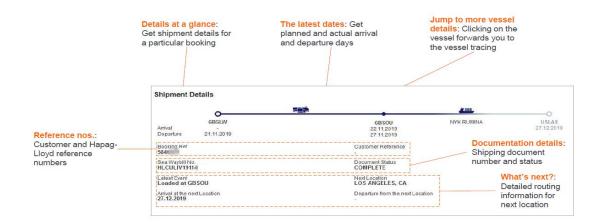


^{*} For some download features of our Hapag-Lloyd Online Business a separate contract needs to be signed.



How can I trace of my shipments?

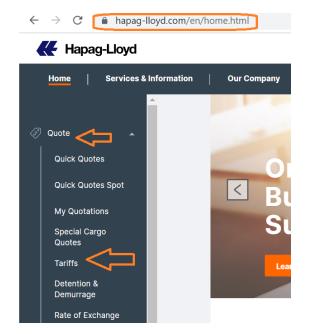
Through our competitive tool (Navigator), You can trace your shipment in the middle left section of shipment details.



How can I check local charges?

From Our website home page "Quote and then Tariffs" local charges can be reached.

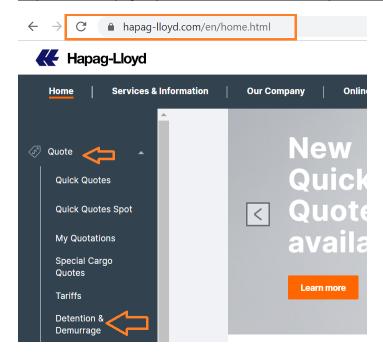
https://www.hapag-lloyd.com/en/online-business/quotation/tariffs/local-charges-service-fees.html





How can I check the standard free time for each port?

From Our website home page "Quote and then Detention & Demurrage" can be reached https://www.hapag-lloyd.com/en/online-business/quotation/detention-demurrage.html

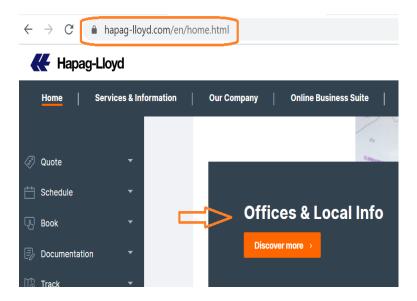




How can I check contact details for Hapag Lloyd office?

From Our website home page "Offices & Local Info" can be reached.

https://www.hapag-lloyd.com/en/services-information/offices-localinfo.html

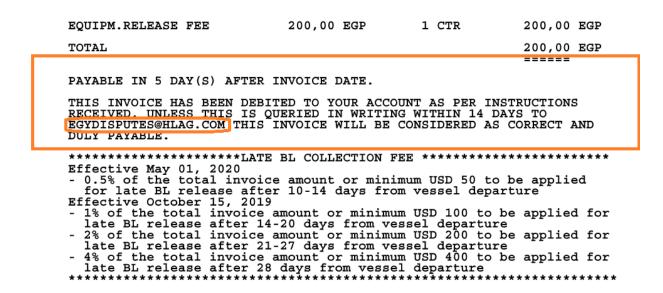




How can I dispute invoice?

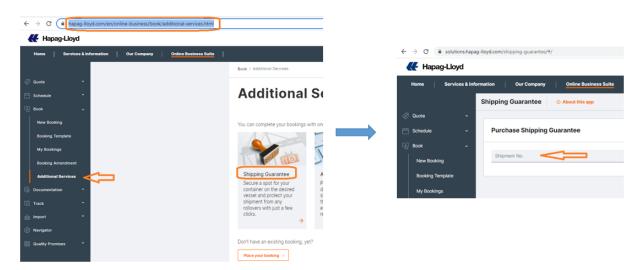
You can submit invoice dispute request directly via e-mail mentioned on invoice as below.

EGYDISPUTES@HLAG.COM



How can I purchase shipping guarantee & additional free time?

From Our website home page Additional Services can be reached





Format letters (Telex release letter, subsidiary letter)

In	order to	release	shipment a	as SW/R v	ou have	to subm	nit 2 d	locuments
111	Uluel to	i cicasc	SHIDHELL (33 J V V D V	/Uu iiave	to subii	ווע ע נ	iocuments

- 1) POA : Power of attorney توكيل رسمي من الشهر العقارى
- 2) Telex Release letter as the following format on shipper's or booking agent head letter signed and stamped.

(TELEX RELEASE REQUEST)

(Pls use the shipper's letter head with Stamp and Signature)



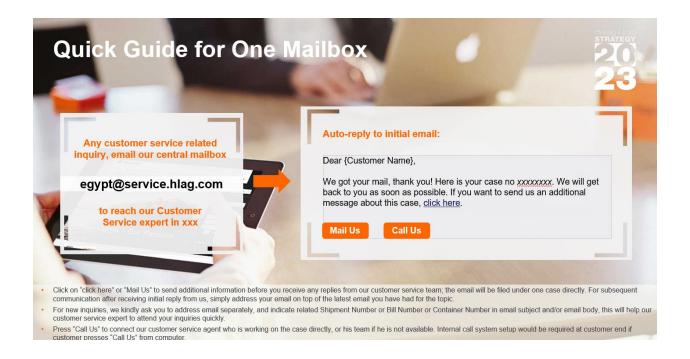
In order to issue <u>subsidiary letter</u> you have to submit the following documents request on your company head letter signed and stamped.

القاهرة في ـــ/ــــــــــــــــــــــــــــــــ
السادة // هاباج لويد مصر ،،
بناء علي طلبنا :
بخصوص بوليصة الشحن البحري رقم:
والتي تمت شحنها على الباخرة ورغبة شركتنا في إفادة عن شحن مشمول تلك البوليصة من خلال الخط الملاحي الألماني (هاباج لويد) لتقديمها الى صندوق دعم الصادرات
والتي تم حجز ها عن طريق وسيط الشحن شركة
يرجي العلم أن هذا المستند يخضع لشروط وأحكام البوليصة أعلاه وتم سداد كافة المصاريف عليها.
تم إصدار هذا الخطاب بناء علي رغبة الشركة الطالبة ودون أدني مسؤولية على الخط الملاحي.

الامضاء



How to contact Customer Service Group Mail and Contact Center?







How to submit your trucking request?

If you are shipping from Egypt, here's an update on the required details for your carrier haulage trucking requests.

To complete all the transactions of your inland export shipments that will be carried out by us, the following information must be sent to our group e-mail address Egypt@service.hlag.com with the email subject "CH Trucking request"

	Trucking request	
1	Shipping Line	
2	Port of Loading / Port of Discharge	
3	Loading location	
	Container	
4	Quantity/ Type/ Size	
5	Genset	
6	Arrival Date & Time	
7	Customer Name	
8	Sub customer	
9	Address	
10.1	Contact Person name	
10.2	Contact Person phone	
11.1	Customs clearance method	
11.2	Broker phone No. "Shehada Clearance only"	

Please keep in mind:

- Inland transportation will be organized in accordance with your submitted information.
- All information submitted to us must be complete and accurate. If any information such as
 Gross Weight, container type, or other is not correct in the transportation request, the
 extra costs that will arise from the fact that the vehicle cannot receive the container will be
 debited to your side.
- Please adhere to the maximum load capacity as per laws and regulations of the Ministry of Transport and Infrastructure of the Republic of Egypt.
- In cases where tonnage overruns evaluated within the framework of the maximum load capacity rules of the Ministry of Transport and Infrastructure of the Republic of Egypt, we will not be able to arrange the inland transportation.



Transport remarks:

- 1. Stay-over policy for Dry containers:
 - Trucking request should be received before 2 PM to proceed on the same day. Any request received after 2 PM will be ready for inland request on the next day.
 - Free Time for off-Loading at client's premises is 8 hours for A/D ports and 12 hours for DMT port (monitored by GPS and by bill of loading).
 - o Additional stay-over details will be provided in due course.
- 2. Stay-over policy for Reefer containers:
 - Trucking request should be received before 2 PM to proceed on the same day,
 request that will be send after 2 PM will be ready for inland request in next day.
 - o Free Time for off-Loading at clients premises is 10 hours.
 - o Additional stay-over details will be provided in due course.
- 3. According to the road transport regulations, the maximum load weight excluding tare should be as follows:

o 20' Dry: 25.5 Tons

o 40' Dry HC: 32.5 Tons

o Reefer: 35 Tons

Kindly note that carrier will not be responsible for any extra fees related to the customer, such as overweight and any other consequences for overweight loads.

4. Regarding the operational process:

The land transportation requests must be submitted one business day in advance. Please contact us for orders requested to be executed on the same day.

5. Inland related urgent requests:

Please forward the urgent requests to TDEGYPT@HLAG.COM:

- o Where is the truck?
- O When will the truck be at the address?
- Truck plate information
- Missing seal
- Missing documents that should be delivered by the truck driver (if any)