Quality Freight Product:

Get security, stay flexible.



Uncertainties? There are already enough in the world.

Long term contracts should give you the confidence to plan ahead. Secure a set allocation at a fixed rate for efficient planning and reduced operational constraints.

Your Benefits

Fixed or Dynamic Price*

Know how much you spend: Your freight rate is fixed or dynamic during the contract period.

Loading & Equipment Guarantee

Enjoy a Loading & Equipment Guarantee that protects your shipment from roll overs from the initially booked vessel.

Secure Flexibility

Flexibility is a must. Therefore, overbooking is allowed to ensure uptake to the agreed allocation.

Mutual Commitment

That's a given. For your peace of mind, you get compensated if the space/volume commitments are not met.

* Subject to further evaluation

** Subject to space availability

*** Different commitment levels subject to evaluation

What you need to know

- Price: we honor your contract compliance by offering you a competitive price, fixed or dynamic, for 12 months or beyond. Surcharges apply according to our tariff.
- **Guarantee:** highest priority loading on the entire route, with guaranteed equipment and space, both in our shuttle and mainline services.
- Flexibility: you're allowed a 10% overbooking margin on your weekly commitment** plus free cancellations and amendments.
- **Visibility:** track your performance with a daily report available through the NYSHEX app.
- Transparency: experience full visibility of your contract compliance with your monthly or quarterly reconciliation, powered by NYSHEX.
- **Compliance:** as mutual commitment, we agree on 100% contract compliance*** and a compensation fee in case one of the parties does not meet the commitment.

You can sign your QFP for:

- Dry cargo in 20', 40' and 40' HC containers.
- Available on all Hapag-Lloyd services including our new Gemini Cooperation services

For further information, please contact your local Hapag-Lloyd Sales or Customer Service representative or visit **www.hapag-lloyd.com**



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