



Key benefits of including Intermodal Services (by Truck, Rail or Rail+Truck) with Hapag-Lloyd

1. **Single point of contact** within Hapag-Lloyd Mexico for **all** shipment **stages** (sea and land freight)
2. **Specialized** intermodal **staff** team
3. **Competitive** market rates
4. *Complement **Carta Porte** via **online** portal*
5. Cargo **follow** up via Hapag-Lloyd **Digital Tools***: Navigator and App
6. **Less paperwork!** as there is only one provider and one invoice/Bill of Lading
7. All Operative costs are already included in our Inland tariff (DLF/OLF) **:
 - a) **Maneuvers** and **Gate in/out** at port terminal of full container
 - b) **Inland haulage**: Port – Customer premises – Depot (for Imports) or Depot – Customer premises – Port (for Exports)
 - c) Fuel and **tollbooth** fees
 - d) **Empty** container Pick-up / Drop-Off and **maneuvers** at port/hinterland depot
 - e) **Basic** container **cleaning** (neither washing nor repairs are included)
 - f) **GPS** Mirror **access** (by request, truck tracking)
8. Neither **ETD** nor **ETO** (Equipment Transfer Charge Destination / Origin) is charged
9. Neither **Drop Off** nor **Pick Up** fee has to be paid (already included in rate)
10. **Qualified** vendors to offer the same **Service level** as Hapag-Lloyd
11. **High availability**, due to our large vendor fleet
12. **No more worries**, as Pick Up and Drop Off is under Hapag-Lloyd
13. **Demurrage** possibility is **reduced** since empties have not to be picked up/dropped off all the way to port terminal

* Per container, only main activities

** Detention and demurrages are still under Customer responsibility